

# ANNEXURE

## Agent to Disclose Certain Benefits Connected with Sale or Purchase



### ATTACHMENT 2

Nature of the benefit	Source of the benefit	Amount (or estimated amount or value) of the benefit	Name of the recipient of the benefit and capacity of recipient
<p>Free advertising space in the Advertiser's Realestate Magazine (Saturday edition).</p> <p>All South Australian real estate agents who advertise in The Advertiser's Realestate Magazine (on Saturdays) will automatically be entered into the a competition conducted by The Advertiser newspaper.</p> <p>Winners of the competition (in each quarter) will be selected based on the top 50 advertisement spends in The Advertiser Realestate Magazine.</p> <p>Winners will receive additional advertising space which may be used for future residential sales advertising in the same publication.</p>	<p>The Advertiser newspaper</p>	<p>There may be no benefit, or where the Agent is included in the competition the top 50 agents (meaning the 50 agents who spend the highest dollar amount for the relevant quarter) will win additional advertising space* determined as follows:</p> <ul style="list-style-type: none"> <li>• The top 10 agents within the top 50 will receive 30% back of their total quarterly spend in advertising space.</li> <li>• The top 11-30 agents within the top 50 will receive 20% back of their total quarterly spend in advertising space.</li> <li>• The top 31-50 agents within the top 50 will receive 15% back of their total quarterly spend in advertising space.</li> </ul> <p>The additional space is based on the clients' contracted rate with The Advertiser.</p> <p>This is an estimate only as cannot be precisely calculated.</p> <p><b>(AGENT TO COMPLETE)</b></p> <p><b>Tier 1 (within top 10):</b>  <math>A = \frac{B \times .30}{C}</math></p> <p><b>Tier 2 (between 11 and 30):</b>  <math>A = \frac{B \times .20}{C}</math></p> <p><b>Tier 3 (between 31 and 50):</b>  <math>A = \frac{B \times .15}{C}</math></p> <p><b>Where</b>            A = Potential benefit amount            B = most comparable quarterly advertising spend in The Advertiser.            C = average number of clients who advertise in the same quarter.</p>	<p>Agent and/or future vendor clients who may receive increased advertisement space for no fee.</p> <p style="text-align: right;"><b>INITIALS</b></p>

*Initials not required if using electronic signature*