

# REISA's 2026 Election Policy Priorities



**REISA**  
REAL ESTATE INSTITUTE  
of SOUTH AUSTRALIA



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# Introduction

## Strengthening Professional Standards and Consumer Confidence in South Australia's Real Estate Sector

The Real Estate Institute of South Australia (REISA) is committed to elevating the capability, professionalism and accountability of our industry. We are seeking your support for a series of key reforms designed to enhance real estate practice and reinforce consumer protection across the state. These reforms reflect REISA's core purpose - to build confidence in every real estate transaction and ensure a stronger, safer experience for all South Australians.





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# 1. Introduction of Mandatory Continuing Professional Development (CPD).

REISA strongly supports the introduction of mandatory CPD for all licensed real estate professionals.

CPD is a well-established mechanism nationally for:

- Maintaining and updating practitioner capability
- Improving compliance with legislative requirements
- Reinforcing consumer confidence in the profession

South Australia is currently the only jurisdiction without a mandated CPD framework. Introducing this requirement would bring South Australia into line with interstate standards and significantly uplift professionalism statewide.





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## 2. Review and Modernisation of the LABSAC Act and Its Regulatory Framework.

We request the Government initiate a structured review of the **LABSAC Act** to ensure it reflects contemporary industry practice and modern consumer protections.

This review should include assessment of:

- The overall legislative framework
- The regulatory functions and governance structures supporting the Act
- Opportunities to streamline, clarify, and modernise compliance obligations

A modernised and responsive legislative environment will support both practitioners and consumers more effectively.



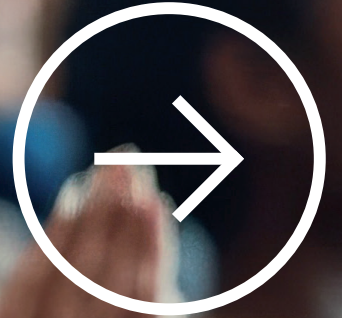
### 3. Mandatory Two Year Supervision Requirement Prior to Agency Licence Eligibility.

REISA recommends the introduction of a minimum **two year supervised practice requirement** for individuals seeking to obtain an Agency Licence.

This reform will ensure that new business operators:

- Have adequate real-world experience
- Understand legislative, ethical, and procedural requirements
- Are capable of meeting the responsibilities of running an agency

Such a requirement is consistent with best practice across other jurisdictions and will materially uplift professional standards in South Australia.



## 4. Increase the Qualification Standard for Sales Representative Licensing.

REISA proposes that the qualification requirement for a Sales Representative Licence be increased to a **minimum of Certificate IV in Real Estate Practice**.

Currently, South Australia's training framework is **one unit short** of the full Certificate IV. Aligning the standard will:

- Create consistency across the profession
- Ensure new entrants have deeper foundational knowledge
- Strengthen consumer protection through improved competency

This adjustment is modest yet highly impactful in enhancing professional capability.



# Conclusion

These reforms offer practical, high impact steps to strengthen integrity, professionalism, and consumer confidence across South Australia's real estate sector. REISA looks forward to collaborating with stakeholders to progress these initiatives, support consultation and assist with smooth industry implementation. Together, we can help ensure a fair, transparent and trusted real estate marketplace for all South Australians.

